



New Agent Partner Onboarding: Intro to San Francisco State University



Mr. Jay Ward
Associate Director
Office of International Programs
San Francisco State University



Summer 2021



SAN FRANCISCO STATE UNIVERSITY





Ocean Beach (10 minutes from campus)



Downtown San Francisco (20 minute streetcar ride from campus)



“San Francisco at night”





California State University (CSU) Locations



California State University (CSU)

- The CSU is the largest four-year public university system in the U.S.
- 23 campuses across the state of California
- 485,550 students
- 26,934 faculty; 27,759 staff
- One of the most diverse student bodies in the U.S.
- With nearly 129,000 graduates annually, the CSU is the greatest producer of bachelor's degrees in the U.S.
- Learn more about the CSU at:
<https://www2.calstate.edu/csu-system/about-the-csu>

California State University (CSU)

- National college rankings consistently rank the CSU highly for academic excellence, value, sustainability and opportunity.
- This is possible because of the CSU's quality faculty and staff and our commitment to student success.
- Learn more about the CSU's national rankings at: <https://www2.calstate.edu/csu-system/why-the-csu-matters/Pages/best-of-rankings.aspx>

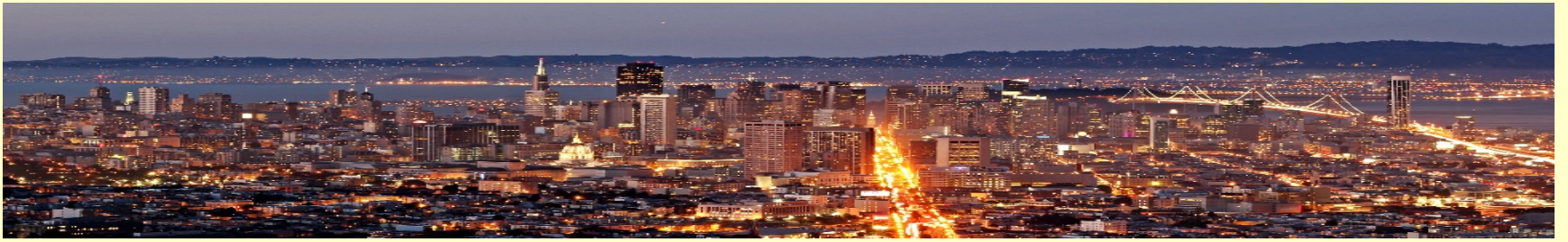


San Francisco State University



SF STATE







Free shuttle ride from
Daly City BART station
every 10 minutes





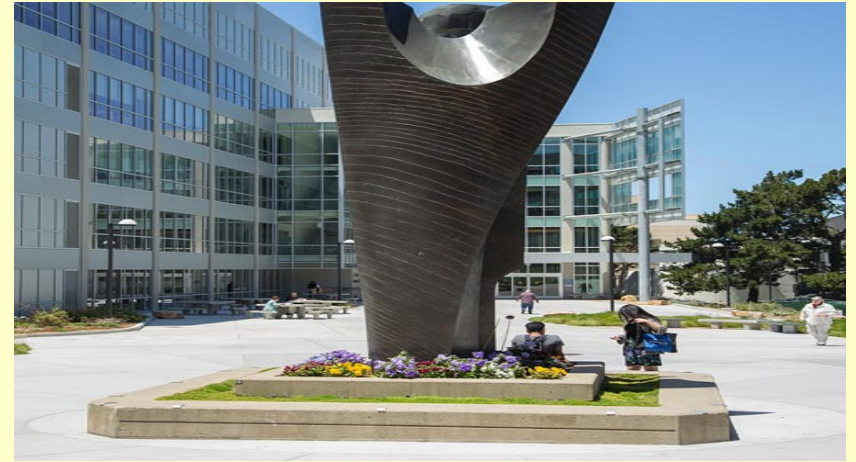


SAN FRANCISCO STATE UNIVERSITY

- Founded in 1899 as San Francisco State Normal School, a two-year teacher-training college
- Motto: "Experientia Docet" ("Experience Teaches")
- SF State is accredited by the Accrediting Commission for Senior Colleges and Universities of the Western Association of Schools and Colleges (WASC)
- School Colors: Purple and Gold
- Mascot: Gator (Alligator)
- Largest university in San Francisco



SAN FRANCISCO STATE UNIVERSITY



SF State Fact Sheet



- **Founded:** 1899
- **Affiliation:** CSU –
 - **WASC Accredited**
- **Enrollment:** 27,000+
 - Undergraduate: 23,926
 - Graduate: 3,149
 - International: 1,007
- **Degrees/Programs:**
 - Bachelor's degrees in more than 111 areas of specialization
 - Master's degrees in more than 90 areas of specialization
 - Ed.D. (Educational Leadership)
 - Ph.D. (Education-Special Ed)
- **Academic Calendar:**
(Two 16 - week semesters)
 - Fall: August to December
 - Spring: January to May
 - Summer Sessions (5-10 weeks)



SAN FRANCISCO STATE UNIVERSITY



SF State University's World Class Faculty



- Hold Doctoral degrees from top universities around the world
- 1,839 Tenured, Tenure Track Professors & Lecturer Faculty
- Winners of prestigious teaching awards, professional honors, competitive fellowships and grants
- Full Professors teach UG and Grad classes



SAN FRANCISCO STATE UNIVERSITY



Most Popular Majors Among International Students

1. Business
2. Computer Science
3. Engineering
4. Cinema/Film
5. Education (All Fields)
6. Biology
7. Psychology
8. Interior Design
9. Communication Studies/Design
10. Broadcast Arts

Humanities



SAN FRANCISCO STATE UNIVERSITY



Academic Programs

Info about all academic programs at San Francisco State University can be found at:

<http://bulletin.sfsu.edu/programs/>



Library



- State-of-the-Art Facilities
- 24-hour Computer Lab & Study Rooms
- Wi-Fi Access
- Group Study Rooms
- Access to PCs & Macs
- Laptop Checkout
- 3D Printing
- Variety of Tech Services & Resources

Library Café



Wellness Center



Wellness Center



Wellness Center



On-Campus Housing

- More than 5,000 students, faculty & staff live on-campus
- Traditional Dorms
- Private 1, 2 & 3 Bedroom Apts
- Fully Furnished
- Family housing is available
- Free cable & TV hookup
- High speed internet connections
- Conveniently located dining hall
- Walk to class!



On-Campus Housing



On-Campus Housing



On-Campus Housing



On-Campus Housing



On-Campus Housing Application

- SF State University Housing will begin to accept applications on **March 1** for the fall semester. It is on first-come, first-served basis.
- Students will need a SF State ID number to apply for on-campus housing. Applicants should receive a SF State ID number in approximately 5 business days after submitting the online Cal State Apply Application.
- The on-campus housing application can be found at: <http://housing.sfsu.edu/>
- \$30 nonrefundable application fee; \$170 refundable deposit



SAN FRANCISCO STATE UNIVERSITY



SF State Advantage

- ✓ Wonderful San Francisco Location
- ✓ Career Opportunities
- ✓ Student-Centered Teaching Faculty
- ✓ Diverse Campus Population
- ✓ Wide Variety of Degrees
- ✓ Reasonable Tuition & Fees
- ✓ Safe Location
- ✓ On-Campus Housing
- ✓ Intensive English Language Program with Conditional Admission





SAN FRANCISCO STATE UNIVERSITY



Study and Career

- ✓ AACSB accredited Business School & ABET accredited engineering programs
- ✓ Top 5% of business schools globally (*AACSB International Accreditation*)
- ✓ Ranked one of the 50 Most Transformative Colleges in the USA by [Money magazine](#). Ranking based on a college's value-add score, which scores graduation rates, earnings, and student loan debt, SF State is ranked # 30 in the 2020 list.



Study and Career

- ✓ Ranked one of the 50 Best Colleges for Business Majors in the country - The Lam Family College of Business at San Francisco State University ranked 35th among the [50 Best Colleges for Business Majors in 2020](#) by Money magazine. Ranking based on “education quality, affordability, and the career payoff for undergraduate business majors.”
- ✓ SF State is among the top 100 Master’s Universities in the country according to [Washington Monthly’s 2020 Master’s University Rankings](#). Washington Monthly ranked “four-year institutions that award a significant number of master’s degrees but few or no doctoral degrees—based on their contribution to the public good in three broad categories: social mobility, research, and promoting public service.”



Study and Career

- ✓ Our Hospitality and Tourism Management program was named one of the **25 Best Colleges for a Bachelor's in Hospitality Management** by GradReports. [Click to view the full list](#)
- ✓ Our Master of Science in Accountancy program was ranked by GradReports as #16 on their list of the **25 Best Master's in Accounting Programs in the U.S.A.** based on median salary one year after students graduated. [Click to view the full list.](#)



Study and Career

- ✓ SF State alumni have won 21 Pulitzers, 16 Oscars, 49 Emmys, 10 Grammys, 12 Tonys
- ✓ 10 faculty winners of National Science Foundations most prestigious awards
- ✓ #3 university that had the most students hired by top companies in and around Silicon Valley



Study and Career

- ✓ Home to the nation's first and only College of Ethnic Studies
- ✓ SF State was ranked **#7 for ethnic diversity** among national universities in the 2019 U.S. News & World Report Best Colleges rankings
- ✓ Both Variety Magazine and The Hollywood Reporter have named SF State's School of Cinema one of the **top film programs in the country**
- ✓ The University's Estuary & Ocean Science Center makes it the only institution of higher education with a marine science laboratory on San Francisco Bay

Study and Career

- ✓ *Forbes* magazine ranked 15 California State Universities which includes San Francisco State University as [America's Best Value Colleges](#) for 2017 based on tuition costs, school quality, post-graduate earnings, student debt and graduation success. The ranking focuses on colleges where students can get the most quality education for each tuition dollar – delivering a meaningful return on investment.
- ✓ Career Service Center which provides career advising and professional leadership development
- ✓ American Language Institute with conditional admissions



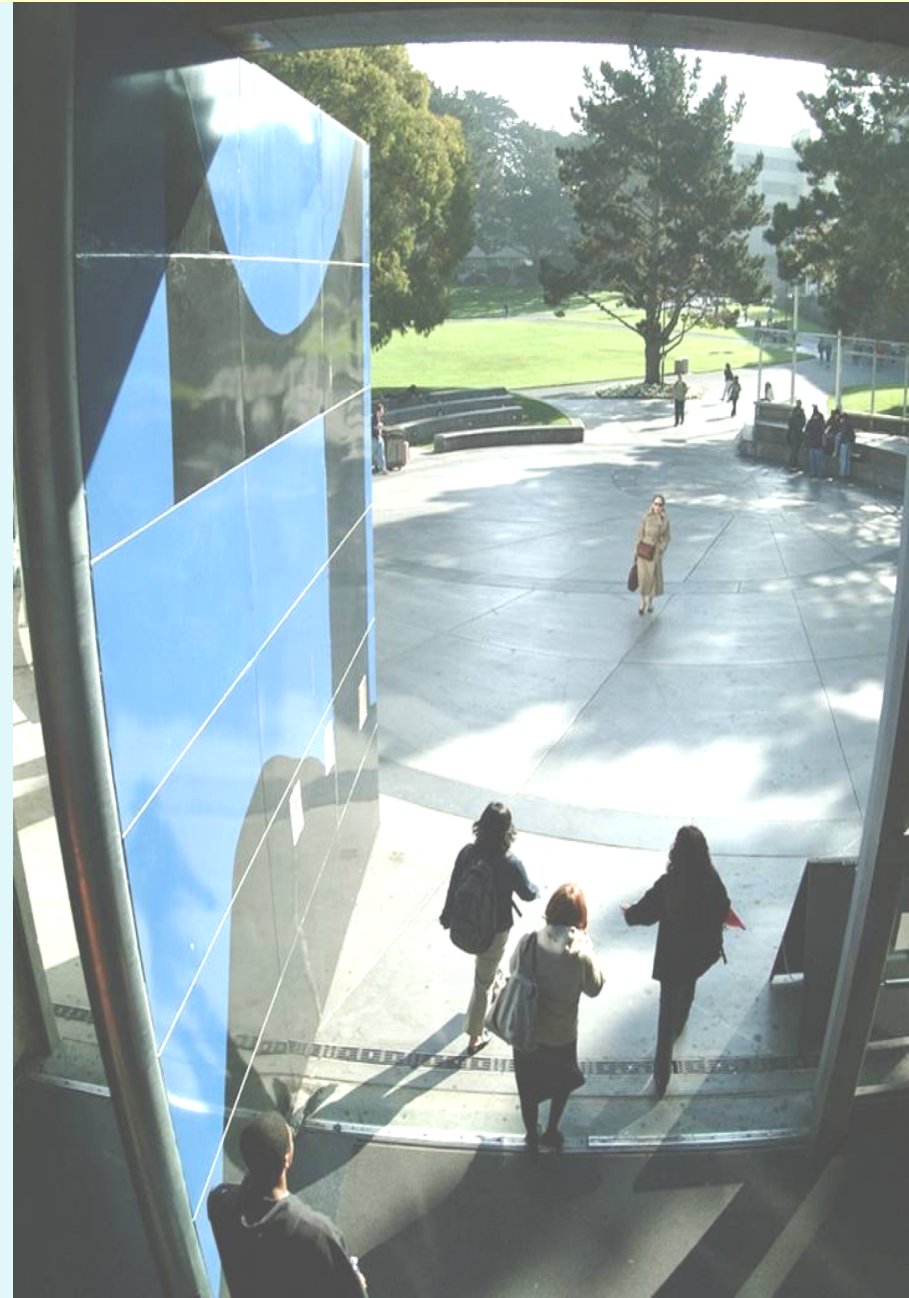
Admission Criteria

- **Undergraduate**

- Secondary School/High School transcripts, proof of graduation
- ALL post-secondary academic transcripts
- 2.5 GPA on 4.0 scale
- TOEFL minimum iBT 61 or
- IELTS minimum 6.0
- Some high demand majors may require higher GPAs

- **Graduate**

- 4-year bachelor degree
- 3.0 GPA on 4.0 scale
- College/University Transcripts
- TOEFL minimum iBT 80 (88 for MBA, 95 for TESOL) or
- IELTS minimum 6.5 (7.0 for TESOL)
- GRE/GMAT (Computer Science & Bus)
- Personal Statement
- 2 Letters of Recommendation



Undergraduate

English Language Proficiency

TOEFL iBT 61 or IELTS 6.0 or PTE 45

***SAT/ACT not required but recommended**

TOEFL Waiver:

SAT Evidenced Based Reading = 550 or better

IB English A –Language & Literature HL = 4 or better

IB English A –Literature HL = 4 or better

Undergraduate Programs

Application Period

Fall Semester Admission

Apply October 1 ~ May 1

High Demand programs:
apply October 1~November 30

Spring Semester Admission

Apply August 1 ~ September 30

Some majors do not accept spring applications
High Demand programs may have earlier deadline

Undergraduate Programs

Impacted/High Demand Majors

Major impaction means that the number of applications from fully eligible students to a designated major far exceeds the number of spaces available in that major

Non-residents of California and international applicants must meet higher minimum admission requirements

Additional Information Can Be Found At:

<https://future.sfsu.edu/impaction>



Most Popular Graduate Majors

<http://grad.sfsu.edu/content/international-students>

- **MBA** – GMAT AW 5 Overall Score Average 570+ / GRE AWA 4.5
- **MS Computer Science** - GRE AW 4.0 Quant 159 Verbal 145
- **MS Engineering** – GRE Not Required
- **TESOL** – GRE is not required. IBT TOEFL: 95 with 6.5 for each component Academic IELTS: 7.0 is considered minimum. A higher score is recommended.

Most Popular Graduate Majors

<http://grad.sfsu.edu/content/international-students>

- **MS Business Analytics** – GRE AW 4.0 Quant 155
Verbal 150
- **MS Statistical Data Science** - No GRE Required

Graduate Programs

Application Deadlines Vary:

<https://grad.sfsu.edu/content/apply>

FALL

SPRING

Computer Science:

March 1

October 1

Engineering:

May 1

November 1

MBA / MBA Bridge:

May 15

November 1

TESOL

April 1

November 1



COST OF EDUCATION - ANNUAL

• UNDERGRADUATE (BACHELORS)

- \$16,632 Tuition & Fees
- \$25,262 Living Expenses
- \$41,894 Total Estimated

• GRADUATE (MASTERS)

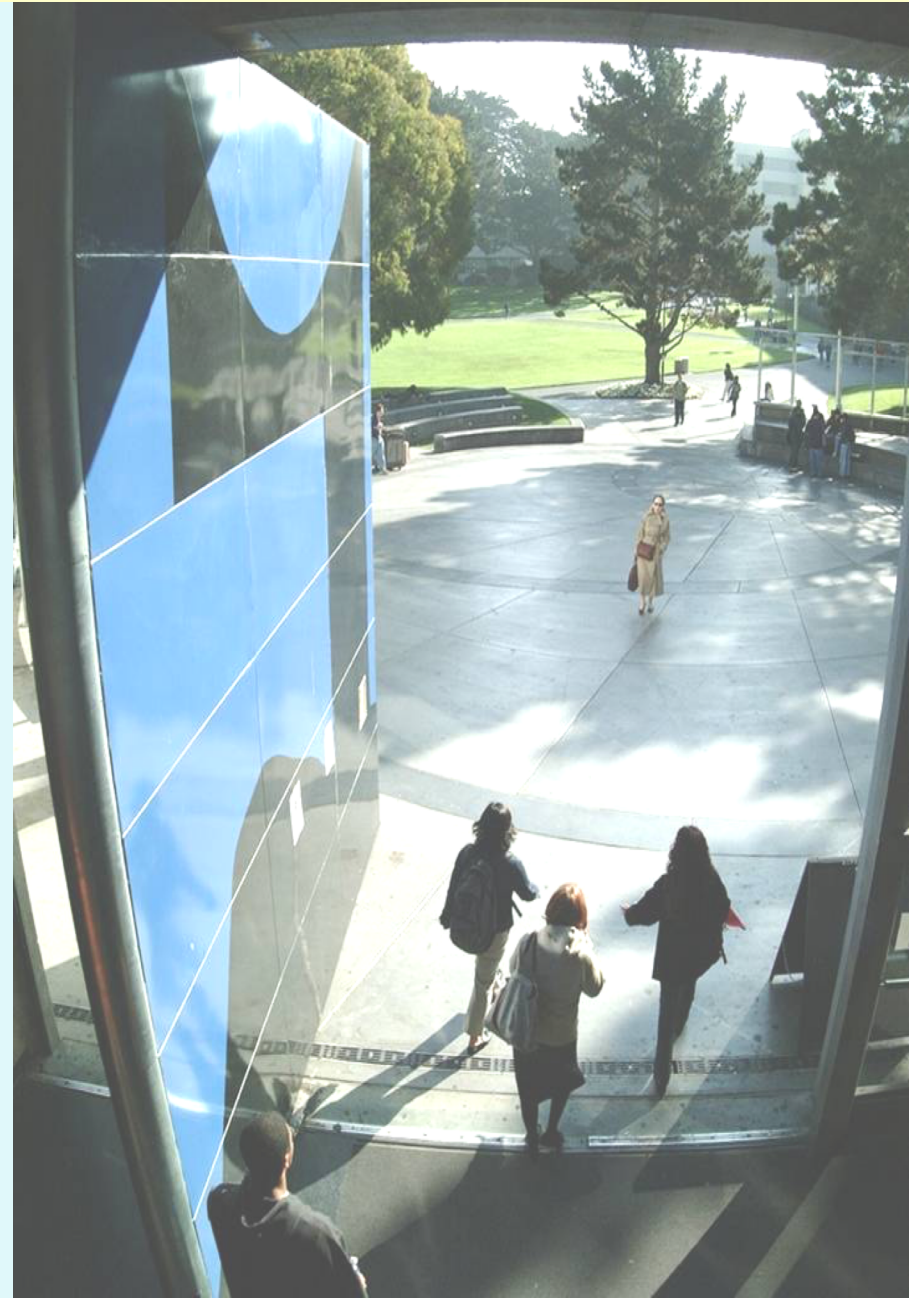
- \$14,898 Tuition & Fees
- \$25,262 Living Expenses
- \$40,160 Total Estimated

• MBA

- \$21,618 Tuition & Fees
- \$25,262 Living Expenses
- \$46,880 Total Estimated

• CREDENTIAL

- \$14,382 Tuition & Fees
- \$25,262 Living Expenses
- \$39,644 Total Estimated



Financial Assistance

- Limited financial assistance is available
- Available to continuing students who have excellent grades, campus leadership & involvement & community service
- Amounts are usually small/not renewable
- On-campus employment opportunities
- <https://oip.sfsu.edu/f1/current/financialassistance>



Diplomas for a new generation of Gators

Apply Online



Online Cal State Apply Application

Agent Information

- When communicating with SF State, please be sure to include the student's complete name and SF State Student ID Number!
- Be sure that all F-1 visa applicants answer “Yes” to the International Applicant question in the Extended Profile section: “Do you have or will you require an F1 visa or J1 visa to study at the California State University (CSU)?”

Online Cal State Apply Application

Agent Information

- In the **Personal Information** quadrant, “**Citizen/Residency Information**”: International Additional Information
“Provide the name of the third party organization or the individual you are working with to complete this application”
- First/Name Given Name: **Name of advisor/counselor/agent**
- Last Name/Family name: **Agency’s Name**
- What year did you move to the U.S.?: **Leave blank**
- If you are currently an active F-1 student, enter your SEVIS number: **Leave Blank**

Online Cal State Apply Application

Agent Information

- In the **Program Material** quadrant, click on the Academic major that the applicant selected, then select **“Documents”**: Instructions for uploading documents are on this page.
- Please do not send any supporting paper documents (transcripts, test scores, etc.) to SF State until **AFTER** the student has completed the online Cal State Apply application and has actually applied to SF State!

Online Cal State Apply Application

Agent Information

- It is very important to upload ALL materials to the Cal State Apply online application
- If agents/students send documents one at a time by post/email, it will significantly slow down the application review process
- Therefore, please use the online application to its full potential
- Once you have successfully uploaded all required documents into Cal State Apply, you do not need to also send us the very same documents via post/email

Online Cal State Apply Application

Agent Information

Agents/students can use the ADD documents button on the “Program Materials” section of the application to upload:

1. Clear, legible PDF copies of both English and native language versions of certificates, graduation certificates, bachelor’s/master’s degree certificates and transcripts; or
2. Clear, legible PDF copies of both English and native language versions of transcripts showing at least 6 semesters of coursework (for those who are in progress-or future graduates)

Online Cal State Apply Application

Agent Information

- Cam Scanners are not a good method for scanning documents as they do not offer a clear, legible high quality scan to proceed with an application review
- SF State will reject documents that are scanned using a cam scanner
- TOEFL, PTE or IELTS score reports should contain a photo and also be a high quality scan upload to the document section of the Cal State Apply online application

Online Cal State Apply Application

Agent Information

- Graduate applicants should make use of the “Letter of Recommendation” feature for managing the collection of letters
- Students must enter the details of the recommender into Cal State Apply before the application can be submitted
- The SF State Graduate Studies Office has created some helpful application tips at:
<http://grad.sfsu.edu/content/cal-state-apply-application-tips>

Online Cal State Apply Application: Student Consent Form

Agent Information

- All official partner-agents with San Francisco State University are required to submit a completed “[Student Consent for Release of Information Form](#)” for each applicant
- Please upload the “[Student Consent Form](#)” into the section “[Other](#)” section for each applicant. (A few MA/MS majors will not have “Other” so upload the Student Consent form in the “[Transcript](#)” section)
- See the “[SF State Agent Information](#)” webpage for the Student Consent for Release of Information Form



U.S. Immigration Service Policies Regarding the Form I-20



San Francisco State University

U.S. Immigration Service Policy on Recruiters and the Form I-20

- The U.S. Immigration Service requires that for reasons of privacy, security and fraud prevention, the Form I-20 must be issued directly by the school to the student.
- As a result, SF State is not able to send a student's I-20 form to any of our agent partners. Regulations require that we sent the I-20 form directly to the student only. Therefore, please be sure to include the student's home mailing address in the Cal State Apply online application.



SF State Agent Website, Email & eNewsletter



San Francisco State University Agent Webpage & Email

For information about SF State admissions,
programs, brochures, and videos:

[Webpage: http://oip.sfsu.edu/agent](http://oip.sfsu.edu/agent)

[Email: sfglobal@sfsu.edu](mailto:sfglobal@sfsu.edu)

San Francisco State University Agent e-Newsletter

- Published 3 times/year: Fall, Spring, & Summer
- Great way to stay up-to-date & informed!
- Subscribe at: <http://eepurl.com/gh2Dcn>





SF State Agent Commission Process



San Francisco State University

Agent Commissions

Undergraduate/Graduate Degree Programs

- \$500 per semester/per student for the 1st two consecutive semesters of full-time enrollment (Total of \$1,000/student)
- Invoices are processed after the last day to withdraw from classes for that semester (end of October for Fall Semester; early April for Spring Semester); We will contact you when we are ready to start accepting & processing invoices each semester

San Francisco State University

Agent Commissions

Undergraduate/Graduate Degree Programs

- Students cannot owe the university any \$
- Invoices should be received by SF State within 60 days of request
- Invoices will be paid by SF State within 60 days of receipt
- Contact: Jay Ward, Associate Director, Office of International Programs at:
SFGlobal@sfsu.edu

San Francisco State University

Agent Commissions

ALI/CEL Non-Degree Programs

- **ALI Students:** 15% of ALI tuition fees for the first two consecutive sessions of full-time enrollment
- **Certificate & Non-Degree Students:** 15% of all tuition for the first two consecutive semesters that the student maintains full-time status and has the SF State tuition fees fully paid

San Francisco State University

Agent Commissions

ALI/CEL Non-Degree Programs

- Students cannot owe the university any \$
- Invoices should be received by SF State within 60 days of request
- Invoices will be paid by SF State within 60 days of receipt
- Contact: Alex Chang, Director of Recruitment & Partner Relations at: achang@sfsu.edu

San Francisco State University Agent Commissions

For All SF State Programs

Maximize Your Agent Commission!

- Possible to receive an agent commission for the same student who completes two consecutive semesters at ALI and then completes 2 consecutive semesters in an SF State degree program

San Francisco State University

Agent Commissions

For All SF State Programs

- Invoices must be on the agency's letterhead stationary & contain the following information:
 1. Amount due to agency for each student
 2. Student's complete family & given names
 3. Date of first enrolled term at SF State
 4. Student's SF State ID number

San Francisco State University

Agent Commissions

For All SF State Programs

5. Specific program in which student is enrolled
6. Address for payment, telephone, fax and email details of the agency
7. For payment by wire transfer:
 - ✓ Beneficiary Name (Account Holder)
 - ✓ Account Number
 - ✓ Complete Address of Account Owner

San Francisco State University

Agent Commissions

For All SF State Programs

- ✓ Name of Bank, Bank SWIFT Code (Bank Identifier Code, BIC)
- ✓ Full address of the bank or branch address
- ✓ Invoice or reference number
- ✓ Any additional info requested by SF State

San Francisco State University

Agent Commissions

For All SF State Programs

- Student cannot be a U.S. citizen or permanent resident
- Must hold F-1 student visa
- Detailed information regarding agent commissions can be found in Article VI: “The Agency Fees” of our International Recruiting Services Agreement



San Francisco State University | COLLEGE OF EXTENDED LEARNING

American Language Institute



AMERICAN LANGUAGE INSTITUTE
at San Francisco State University

Established 1961

ALI EAP Session Dates & Tuition

Session	Dates	Length	Apply After	Tuition*
Summer	May – August	10 weeks	January 1	\$3,596
	May – July	5 weeks	January 1	\$2,336
	July – August	5 weeks	January 1	\$2,336
Fall	Sept – Dec	12 weeks	January 31	\$5,995
Spring	Feb – May	12 weeks	August 5	\$5,995

*Includes fees for TOEFL tests & materials. Fees are subject to change.

*Does not include health insurance, books & optional activity fees

Info: <http://ali.sfsu.edu/>



SAN FRANCISCO STATE UNIVERSITY



ALI & Conditional Admission



<http://ali.sfsu.edu/conditional>

Conditional Admission

(Undergraduate Programs Only)

- **Meet Academic requirements** – HS Diploma or proof of graduation and 2.5 GPA
- Students receive Conditional Admission Letter to non-impacted undergraduate program
- **American Language Institute** – begin studies at ALI
- **UG** – enters academic degree program after ALI required level with teacher's recommendation
- **Grad** – must be reviewed and offered decision by graduate department faculty after ALI



SAN FRANCISCO
STATE UNIVERSITY

Questions?

